



Commercial/Industrial Motor Incentive Application

This incentive application form is valid when received from Jan. 1, 2011 through Dec. 31, 2011.

PROJECT ID: _____

This program is coordinated by Hoosier Energy REC, Inc.

SECTION 1: CUSTOMER INFORMATION

Company Name _____ Application Received (internal use) _____

Mailing Address _____ City _____ State _____ Zip _____

Contact Name (print) _____

Email* _____ Phone _____

I verify the information on this application is correct and request consideration for participation in this program.

Customer signature _____ **Date** _____

Customer hereby certifies that: 1. the customer is solely responsible for the accuracy of the information contained in this application; 2. all equipment installation is complete and operational prior to submitting payment request; and 3. all Rules and Requirements of this program have been followed. Further, the customer acknowledges that participation in this incentive program shall impose no liability on Johnson County REMC and Hoosier Energy REC, Inc. In particular, Johnson County REMC and Hoosier Energy REC, Inc. shall not be liable for the work performed by the customer's engineer, contractor, or vendor.

Pre-approval required for payments greater than \$1,000. Contact Wes McFarland at wmcfarland@hepn.com or (812) 876-0318 for pre-approval prior to equipment purchase.

Pre-Approval By _____ **Pre-Approval Date** _____

* By providing your e-mail address, you are granting Johnson County REMC and Hoosier Energy REC, Inc. permission to send further e-mails regarding our programs and services.

Make Incentive Check Payable to (Check ONE and complete information below): <input type="checkbox"/> Customer (Section 1) <input type="checkbox"/> Contractor/Installer (Section 4)	Total Amount Requested	Total Material Cost
	Attention to _____	

Tax Status: <input type="checkbox"/> Corporation <input type="checkbox"/> Exempt <input type="checkbox"/> Other _____
Federal EIN or SSN: _____

SECTION 3: JOB SITE INFORMATION (where equipment was installed)

Job Site Name _____ Operating Hours/Year _____ Project Contact Name _____

Job Site Address (physical location) _____ Project Contact Telephone _____

City _____ State _____ Zip Code _____ Project Contact Email _____

Electric Account Number (job site) _____ Installation Completion Date _____

Type of business where equipment was installed (Check ONE):

- Office Food Processing Educational Facility Dairy & Livestock Warehouse
- Retail Pulp & Paper Government Facility Horticulture & Crops Health Care Facility (Inpatient)
- Restaurant Plastics Place of Worship (no School) Health Care Facility (Outpatient)
- Grocery Metal Casting Place of Worship with School
(Specify Grades: _____)
- Lodging Other Manufacturing (Specify: _____) Other (Specify: _____)

SECTION 4: CONTRACTOR/INSTALLER INFORMATION (equipment contractor/installer)

Contractor/Installer Business Name _____

Contractor/Installer Street Address _____ City _____ State _____ Zip Code _____

Contractor/Installer Contact Person _____ Contact Telephone _____ Contact Email _____

FORM SUBMITTAL: Return the signed, completed form and ITEMIZED invoice within 60 calendar days of installation.

Mail to: Wes McFarland, Program Coordinator, Hoosier Energy, 7398 State Road 37 North, Bloomington, Indiana 47404

Email to: wmcfarland@hepn.com

Fax to: (812) 876-5030



Commercial/Industrial Motor Incentive Application *Rules and Requirements*

Johnson County REMC provides energy-efficiency incentives for retrofit projects of qualifying equipment in your existing building under the Rules and Requirements provided in this incentive application.

Customer Qualifications

This program applies to customers with a valid Johnson County REMC commercial account in our Indiana electric service territory. Residential customers – please contact Johnson County REMC to find out about residential energy efficiency programs.

Terms and Conditions

- THIS INCENTIVE APPLICATION FORM IS VALID WHEN RECEIVED BY MAY 1, 2011 THROUGH DECEMBER 31, 2011. Johnson County REMC incentive programs may be changed or cancelled at any time without notice. The customer and contractor are responsible for contacting Johnson County REMC to ask whether or not the program is still in effect and to verify program parameters.
- Incentive payments are available on a first-come, first-served basis while program funding lasts.
- Pre-approval is required for projects with incentive payments greater than \$1,000. Contact Wes McFarland at wmcfarland@hepn.com or (812) 876-0318 for pre-approval prior to equipment purchase.
- The maximum total incentive payment per customer for all eligible projects and equipment types received between May 1, 2011 and December 31, 2011 is \$50,000.
- Incentives are available for retrofit of functioning equipment, replacement of failed or non-functioning equipment, or addition of new equipment where none existed in an existing facility.
- Incentive items must be installed on the Johnson County REMC electric account listed on the application.
- All equipment must be new; used or rebuilt equipment is not eligible for an incentive.
- The incentive payment cannot exceed the total material cost.
- Equipment must be purchased, installed, and operating or capable of operating in the case of seasonal uses prior to submitting an application for a incentive.
- A signed application and installation invoice(s) must be received by Johnson County REMC within 60 calendar days of the installation completion date. Invoice(s) submitted must include manufacturers' make and model numbers for each incentive item and/or original equipment manufacturer (OEM) specification sheets. Incentives are paid as a one-time, one-program offer and cannot be combined with incentive payments from other Johnson County REMC programs.
- All completed submissions become the property of Johnson County REMC and will not be returned. Keep a copy for your records.
- Johnson County REMC will issue incentives in the form of checks, not utility bill credits.
- Equipment must meet the **Technical Specifications** listed in this application form. Johnson County REMC reserves the right to withhold payment for products that do not meet the requirements.

- Johnson County REMC reserves the right to inspect customer facility(ies) for installation of materials listed on this incentive application and will need access to survey the installed project. If the inspection finds that you did not comply with program rules and standards, any incentive you have received must be returned to Johnson County REMC.
- Johnson County REMC reserves the right to refuse payment and participation if the customer or contractor violates program rules and procedures. Johnson County REMC is not liable for incentives promised to customers as a result of a contractor misrepresenting the program.

Disclaimers

Johnson County REMC and Hoosier Energy REC, Inc.:

- Do not endorse any particular manufacturer, product or system design by offering these incentives;
- Will not be responsible for any tax liability imposed on the customer as a result of the payment of incentives;
- Do not expressly or implicitly warrant the performance of installed equipment (contact your contractor for detailed equipment warranties);
- Are not responsible for the proper disposal/recycling of any waste generated as a result of this project;
- Are not liable for any damage caused by the operation or malfunction of the installed equipment; and
- Do not guarantee that a specific level of energy or cost savings will result from the implementation of energy conservation measures or the use of products funded under this program.

How to apply

- Complete an application form for each installation address.
- If pre-approval is required, contact Wes McFarland at wmcfarland@hepn.com or (812) 876-0318 for pre-approval authorization and instructions prior to equipment purchase.
- After installation, complete Sections 1 through 4 and sign Section 1 on page 1 of the application form.
- Fill out the equipment incentive amount, installed quantities, and other required information on the **Incentive Worksheet(s)** and include documentation required by the **Technical Specifications**.
- Attach a copy of the paid, itemized invoice(s). Be sure that the quantity, make, model number and unit price of each item appears on the invoice.
- NOTE: Sending inadequate invoice documentation or incomplete/incorrect forms will delay incentive payment. Make a copy of this document for your records.
- Submit form to your key account manager or Wes McFarland at Hoosier Energy.

Questions? Contact Wes McFarland at
wmcfarland@hepn.com or (812) 876-0318



Commercial/Industrial Motor Incentive Application Incentive Worksheet

A. THREE PHASE ELECTRIC MOTORS, 1 HP to 500 HP

#	End use code ⁺	Manufacturer / Model#	RPM	ODP or TEFC	Efficiency **	Annual Operating hours	HP	Qty	Subtotal = HP x Qty	Incentive per HP	Incentive
NEMA Premium®											
1										\$4	\$
2										\$4	\$
3										\$4	\$
4										\$4	\$
5										\$4	\$
Enhanced NEMA Premium®											
6										\$6	\$
7										\$6	\$
8										\$6	\$
9										\$6	\$
10										\$6	\$
Total Section A											\$

B. VARIABLE FREQUENCY DRIVES (VFD) 1 HP to 200 HP CONTROLLED

#	End use code ⁺	Manufacturer	Model #	Annual Operating hours	HP Controlled	Qty	Subtotal = HP x Qty	Incentive per HP	Incentive
11								\$30	\$
12								\$30	\$
Total Section B									\$

TOTAL (SECTION A + B) \$

* Mark invoices with row number to ensure that Johnson County REMC matches the equipment description and incentive to the correct invoice.

** Nominal efficiency at full load

+ MOTOR END USE APPLICATION CODES

Please select one of the typical motor end use (codes) below, and include it on your application.

Process	Conveyors	Cooling	Pumps	HVAC Air Handling
Process Non-Cooling (PNC)	Belts (B)	Process Cooling (PC)	Waste Water Pump (WP)	Air Handlers (AH)
		HVAC Condensing (HC)	Cooling Pump (CP)	Supply Fans (SF)
			Heating Pump (HP)	Exhaust Fans (EF)



Commercial/Industrial Motor Incentive Application *Technical Specifications*

NEMA Premium® Three Phase Electric Motors

The electric motor incentive program requires single-speed, three-phase, 1 HP to 500 HP, 1200, 1800 and 3600 RPM, squirrel cage induction motors, NEMA Design A or B, continuous rates. Eligible motors must meet or exceed the nominal energy efficiency levels presented below (based on IEEE Standard 112, Method B). Incentives do not apply to rewind or repaired motors. You must replace an existing three phase motor with a new qualifying motor of the same or smaller size. Customers must scrap the previous motor themselves or have it scrapped by their installer. The older inefficient motor cannot be rewound, repaired or brought back into circulation. Motors must operate a minimum of 1,500 hours per year.

	Open Drip-Proof (ODP)			"Enhanced" NEMA Premium®	Totally Enclosed Fan-Cooled (TEFC)			
	1200 RPM	1800 RPM	3600 RPM		1200 RPM	1800 RPM	3600 RPM	
1 HP	82.5	85.5	77	To qualify for an Enhanced motor incentive, the motor's nominal efficiency at full load must be at least 1% greater than the efficiency listed on these tables. Examples: "Enhanced" efficiency must be at least 91.2%. "Enhanced" efficiency must be at least 95.1%. "Enhanced" efficiency must be at least 96.4%.	1 HP	82.5	85.5	77
1.5 HP	86.5	86.5	84		1.5 HP	86.5	86.5	84
2 HP	87.5	86.5	85.5		2 HP	87.5	86.5	85.5
3 HP	88.5	89.5	85.5		3 HP	89.5	89.5	86.5
5 HP	89.5	89.5	86.5		5 HP	89.5	89.5	88.5
7.5 HP	90.2	91	88.5		7.5 HP	91	91.7	89.5
10 HP	91.7	91.7	89.5		10 HP	91	91.7	90.2
15 HP	91.7	93	90.2		15 HP	91.7	92.4	91
20 HP	92.4	93	91		20 HP	91.7	93	91
25 HP	93	93.6	91.7		25 HP	93	93.6	91.7
30 HP	93.6	94.1	91.7		30 HP	93	93.6	91.7
40 HP	94.1	94.1	92.4		40 HP	94.1	94.1	92.4
50 HP	94.1	94.5	93		50 HP	94.1	94.5	93
60 HP	94.5	95	93.6		60 HP	94.5	95	93.6
75 HP	94.5	95	93.6		75 HP	94.5	95.4	93.6
100 HP	95	95.4	93.6		100 HP	95	95.4	94.1
125 HP	95	95.4	94.1		125 HP	95	95.4	95
150 HP	95.4	95.8	94.1		150 HP	95.8	95.8	95
200 HP	95.4	95.8	95		200 HP	95.8	96.2	95.4
250 HP	95.4	95.8	95.0		250 HP	95.8	96.2	95.8
300 HP	95.4	95.8	95.4	300 HP	95.8	96.2	95.8	
350 HP	95.4	95.8	95.4	350 HP	95.8	96.2	95.8	
400 HP	95.8	95.8	95.8	400 HP	95.8	96.2	95.8	
450 HP	96.2	96.2	95.8	450 HP	95.8	96.2	95.8	
500 HP	96.2	96.2	95.8	500 HP	95.8	96.2	95.8	
Larger than 500	Not eligible			Larger than 500	Not eligible			

Johnson County REMC confirms products and efficiencies using information obtained via the manufacturer's Website.

VARIABLE FREQUENCY DRIVES (VFD)

Drives between 1 HP and 200 HP controlled applied on HVAC fans, pumps, cooling towers, and industrial fans, and that operate more than 3,000 hours per year qualify for prescriptive incentives. Redundant or back-up units do not qualify. Routine replacement of existing VFDs does not qualify. VFD speed must be automatically controlled by differential pressure, flow, temperature, or other variable signal. The system controlled must have significant load diversity that will result in savings through motor speed variation.